

Focus Systems Corporation

August 31, 2022

Training Associate Agreement with UiPath - Developing market of companies with sales of less than 500 billion yen -

Focus Systems Corporation (based in Shinagawa, Tokyo; President: Keiichi Mori; "Focus Systems") has signed a Training Associate agreement with UiPath K.K. (based in Chiyoda, Tokyo; CEO: Koichi Hasegawa; "UiPath").

With this agreement, we are now able to provide official UiPath training. Accordingly, we will provide higher quality training to a wide range of users and promote a correct understanding and usage of UiPath products.

Moreover, we will not only continuously support users that participate in training in their in-house production but also actively approach companies that are considering the use of RPA^{*1} in the future.

(^{*1}) Robotic Process Automation

A form of business process automation technology based on a concept called software robots or digital labor

■ Ever-increasing RPA demands

RPA is becoming ever more common and major companies are beginning to introduce it. Now it is shifting from its development and maintenance phase to usage expansion and in-house production phase. For companies that have already introduced UiPath, training is expected to be in high demand as increasing the number of employees who understand its usage and products is essential.

However, there lack the SIers^{*2} to support companies considering the use of RPA. Currently, approaches in the market of companies with sales of less than 500 billion yen are lagging despite expected high demand.

(^{*2}) Systems Integrator

A company that undertakes a variety of businesses and services, including software design, operation, and consulting

■ Approaches to companies with sales of less than 500 billion yen

As a UiPath official service partner, we have been so far in charge of its license sales, development and technological support in line with customer requests.

In addition to the above, as a Training Associate partner, we will expand the use of UiPath products and provide more customers with opportunities to find a foothold in RPA utilization by regularly holding training sessions by employees certified as "UiPath Intensive Program Trainers." Furthermore, we will approach not only users that participate in training but also new customers that are considering the introduction of RPA to develop new markets and contribute to project launch support and member training in in-house robot development.

■ Our UiPath Training Schedule

Seminar Name: UiPath Studio for Beginners - Introduction Hands-on

Date	Time	Venue	Capacity
September 13, 2022 (Tue)	10:00 am - 5:00 pm	Online	5
September 27, 2022 (Tue)	10:00 am - 5:00 pm	Online	5
October 11, 2022 (Tue)	10:00 am - 5:00 pm	Online	5
October 25, 2022 (Tue)	10:00 am - 5:00 pm	Online	5

Seminar Name: UiPath Official Intensive Program - Introduction (One day)

Date	Time	Venue	Capacity
September 16, 2022 (Fri)	10:00 am - 5:00 pm	Online	5

Seminar Name: UiPath Official Intensive Program - Practice (Two days)

Date	Time	Venue	Capacity
October 20 (Thu) - 21 (Fri), 2022	10:00 am - 5:00 pm	Online	5

The application will be closed as soon as the number of participants reaches capacity.
For details, please refer to the URL below.

<https://bberc.focus-s.com/dx/uipath/uipath-training/>

【About Focus Systems】

Established 1977. Focus Systems Corporation is involved with the development and operation of systems in highly social areas such as the public sector, communications, and also actively promotes business development predicated on the trends of the times such as IoT, Cloud and AI. Our corporate slogan is "Put Our Heart into Technologies." Connecting individuals through technology, each one of us here at Focus Systems works with passion and sincerity.

Website : <https://www.focus-s.com/focus-s/>

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